

R E T A I L E D I T I O N

THE \$3 TRILLION DOLLAR CHALLENGE

THE SIZE OF THE PRIZE IN 2014

*Source: Rakuten

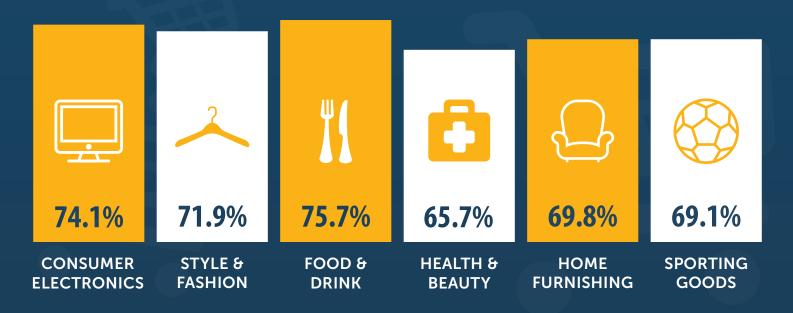


FORECASTED ONLINE SALES \$1.4 TRILLION DOLLARS

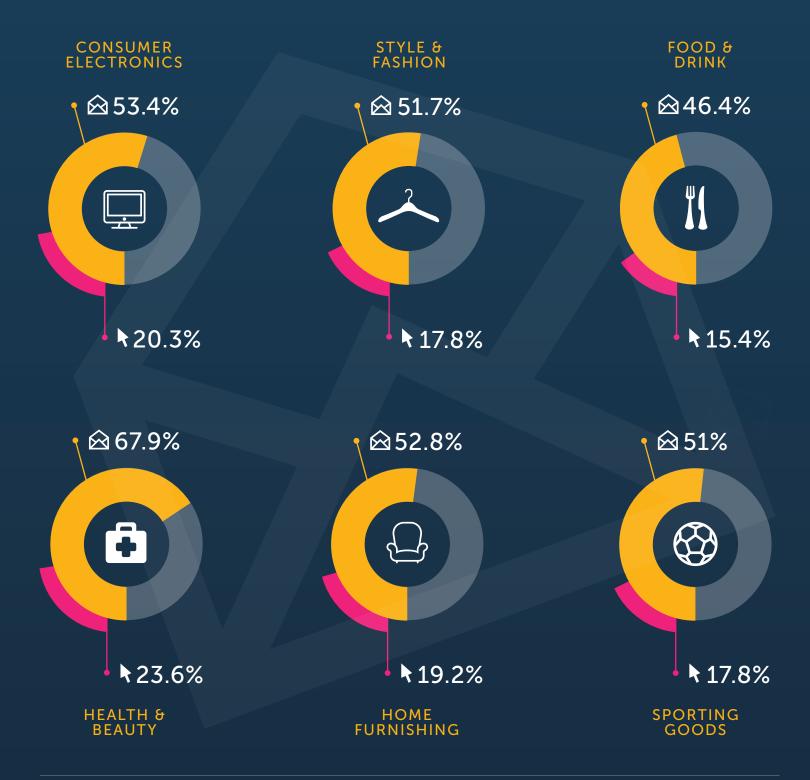
ABANDONED ONLINE SALES **\$3 TRILLION DOLLARS**

ABANDONMENT RATES IN RETAIL

*Source: SaleCycle



EMAIL REMARKETING ENGAGEMENT



EMAIL CONVERSION RATE

*Source: SaleCycle



REVENUE PER EMAIL SENT



